

# SUMMIT SCHEDULE

## PROGRESSIVE ENERGY, ENVIRONMENT & SUSTAINABILITY SUMMIT



DRIVE your business forward

BUILD long-term relationships  
that lead to business

INCREASE operational efficiency  
and reduce energy costs

## PROGRESSIVE MANUFACTURING SUMMIT



Our Summits engage executives, owners and operators of commercial, industrial, manufacturing and retail facilities across the nation. They work with FMA to learn how to better achieve and surpass their strategic goals of energy and operational efficiency, cost, usage and environmental footprint reduction within their facilities. Founded in 2006, FMA has since provided the platform for sharing best practices through rich dialogue, thought leader presentations and establishing relationships between decision-makers with needs and industry leading solution providers.

The presentations you have attended will be available for download next week.

Day 1 - Monday December 2nd, 2013

6:30 - 9:00

Cocktail Reception sponsored by AgriPower Inc. – Ballroom AB

Day 2 - Tuesday December 3rd, 2013

Time	Presentation Title	Presenter(s) Name(s)	Presenter(s) Title(s)	Organization
7:00 - 8:00	Breakfast - Ballroom Foyer			
8:00 - 8:30	Renewable Energy, GM Successes and Challenges	Rob Threlkeld	Manager - Renewable Energy Initiatives	General Motors Company
8:30 - 8:50	An Informative Look at Lighting Options, UV Applications and Creative Funding Opportunities	Devin Grandis	President & CEO	Advanced Power Technologies
8:50 - 9:10	Converting Biomass And Plastic Waste Into Clean And Affordable Energy	Barry J. Berman	Chief Executive Officer	AgriPower, Inc.
9:10 - 9:30	Energy-from-Waste: A Solution for Corporate Sustainability	Jim Hall	Vice President	Covanta 4Recovery
9:30 - 9:50	Compressed Air System Efficiency: Capturing and Sustaining Energy Savings	Wayne Perry	Technical Director	Kaeser Compressors, Inc.
9:50 - 10:10	Energy Conservation Synergy - The Key to Success	Philip Gotthelf	Managing Director	EQUIDEX Energy, LLC
10:10 - 10:30	Break - Ballroom AB			
10:30 - 11:30	Sustainability Makes Financial Sense	Michael Burriello	Asst. Director, Central Plants	University of Houston
		Sameer Kapileshwari	Executive Director	
		Avinash Rahurkar	Associate Director	
11:30 - 11:50	LED Lighting – Questions to ask and why you need to know - Case Study & Workshop	Paul Jeziorowski	VP Business Development	US LED, Ltd.
11:50 - 12:10	What Does Thermal Degradation in HVAC/R Cost Your Organization?	Tim Reichert	Chief Executive Officer	EnergySherlock
12:10 - 1:10	Lunch - Terrace			
1:10 - 1:40	Sustainment in Aviation	Brian Skrobarcek	Corporate Director, Environmental Affairs	StandardAero
1:40 - 2:00	Application Driven Solutions for your Domestic Hot Water and Space Heating Needs	Harold Krebs	Director of Sales	AERCO International Inc.
2:00 - 2:20	Energy Savings With New And Emerging Technologies For Low Pressure Air Applications And Processes	Darrel Hill	National Sales Manager	Aerzen USA
2:20 - 2:40	New Paradigms in LED Lighting Retrofits	Dan Gould	President	Synergy Investment, Inc.
2:40 - 3:00	Break - Ballroom AB			
3:00 - 3:45	AT&T/EDF Water Efficiency Toolkit: Making the Case for Water Efficiency in Cooling Systems	Tim Fleming	Senior Project Manager - Sustainability Operations	AT&T
3:45 - 4:05	Industrial Heat Pumps - Harness Your Heat, Don't Reject It!	Sam Gladis	Business Director - Heat Pumps	Vilter Manufacturing LLC / Emerson Climate Technologies
4:05 - 4:25	IntellAdjust™ Systems - A Revolution in Comfort Control	Mike Blaha	General Manager	Metropolitan Air Technology
4:25 - 7:30	Cocktail Reception/Dinner sponsored by Advanced Power Technologies – Ballroom AB			

Day 3 - Wednesday December 4th, 2013

Time	Presentation Title	Presenter(s) Name(s)	Presenter(s) Title(s)	Organization
7:00 - 8:00	Breakfast - Ballroom Foyer			
8:00 - 9:00	Maximizing Utility and Federal Energy Incentive Programs	Thomas Mort	Energy Director	Archer Daniels Midland Company
9:00 - 9:20	Energy Saving Retrofit Tactics for the Mechanical Room that Make Financial Sense	Peter Thomsen	Global Director, Building System Solutions Group	Armstrong Fluid Technology
9:20 - 9:40	Why Lighting Matters: How Facilities Managers Can Win with LED Technology	John Dombrowski	Director of Retail Corporate Accounts	Acuity Brands
9:40 - 10:00	Achieving Sustainability with UVC for HVAC Solutions	Robert Scheir	President	Steril-Aire, Inc.
10:00 - 10:15	Break - Ballroom AB			
10:15 - 11:15	Comprehensive Energy Management	Jim Riley	Executive Director	Texas A&M University
11:15 - 11:35	Lighting Control and Energy Management Solutions	Joseph Briscoe	Product Division Manager	PLC Multipoint
11:35 - 11:55	Is Slow Moving Inventory Eating Away at Your Profits?	Jerry A. Moss	Vice President	GPS Inventory Solutions, Inc.
11:55 - 12:55	Lunch - Terrace			
12:55 - 1:25	West Liberty Foods Journey To Become "Landfill Free"	Michele Boney	Environmental Compliance Officer	West Liberty Foods, L.L.C.
1:25 - 2:25	Facilities Planning and Development at Parkland Health and Hospital System	Walter Jones	Senior Vice President-Facilities Planning and Development	Parkland Health and Hospital System

THANK YOU FOR ATTENDING THE PROGRESSIVE ENERGY & MANUFACTURING SUMMIT.

We are excited about our upcoming 2014 programs. Please find below our confirmed schedule for the coming year:



**Progressive Energy, Environment & Sustainability 19**

May 28th - 30th, 2014 Westin Lombard Yorktown Center, Chicago IL

Our Progressive Energy, Environment and Sustainability Summits target owners, managers and operators of commercial, industrial, and retail facilities across North America. They work with FMA to learn how to better achieve and surpass their strategic goals of energy efficiency, usage, cost & environmental footprint reduction within their facilities. FMA Summits provide the platform for sharing best practices; through rich dialogue, thought leader presentations and establishing relationships between decision-makers with needs and industry leading solution providers.

**Progressive Energy, Environment & Sustainability 20**

September 10th - 12th, 2014 Westin Buckhead, Atlanta GA

**Progressive Energy, Environment & Sustainability 21**

December 7th - 9th, 2014 Westin La Cantera Resort, San Antonio TX

We look forward to seeing you in 2014!



Acuity Brands, Inc. is a North American market leader and one of the world's leading providers of complete lighting solutions for both indoor and outdoor applications. With fiscal year 2012 net sales of over \$1.9 billion, Acuity Brands employs approximately 6,000 associates and is headquartered in Atlanta, Georgia, with operations throughout North America, and in Europe and Asia.



APT started in 1994 as a lighting retrofit and re-lamp company. In 2000, APT became a national lighting, sign and electrical design, installation and maintenance company. Today, APT is licensed to do work in 17 states and has a national network of affiliate partners in all 50 states, Canada and Puerto Rico. APT is one of three companies that are a part of a family of businesses that include Creative Lighting, a lighting distributor and Sustainable Management Solution, specializing in sustainable products. A winner of FP&L's outstanding trade ally award, APT has recently been invited to be a Philip/Lightolier National Alliance Partner. APT helps companies reduce their operating expenses dramatically and in a sustainable manner as well as improves the working environment.



AERCO International, Inc. is a recognized leader in delivering innovative high efficiency system solutions since 1949. AERCO leverages decades of engineering experience and industry application expertise to understand each customer's unique needs. We offer complete system solutions for your domestic hot water and space heating requirements to reduce project costs, and minimize lifecycle expenses while assuring uptime reliability and the highest performance.



Aerzen USA is one of 40 subsidiaries of Aerzener Maschinenfabrik, a 150 year old German manufacturer of energy efficient positive displacement blowers, turbo blowers and compressors. Aerzen USA is committed to being a "triple bottom line" company that focuses on People, the Planet and Prosperity. The company is featured as one of the Best Places To Work in Pennsylvania and was the first LEED Gold manufacturing facility in the state.



AgriPower, Inc. is a clean energy company that has developed a proprietary, environmentally friendly, reliable, on-site source of low cost electricity and heat energy. Their modular and transportable Waste-to-Energy, Combined Heat and Power Systems use Biomass and plastic waste materials as fuel to produce 125kW to 3 MW of inexpensive electricity, heat and hot water and are suitable for numerous Co-Generation applications including air conditioning, refrigeration and drying various materials. AgriPower's technology has applications across multiple industries including supermarket chains, "Big Box" stores, warehouses, paper and pulp companies, farmers, ranchers, lumber mills, utility companies and municipal waste facilities. Typical payback periods are about 3 years. Since AgriPower's technology uses recurring customer waste as fuel, customers can also accrue additional savings from avoided disposal fees and taxes, as well as carbon and tax credits and grants. Visit AgriPower at [www.agripower.com](http://www.agripower.com)



Armstrong Fluid Technology is a global manufacturer of water based solutions for the building community, including; heating, cooling, domestic water and fire suppression systems. Armstrong's intelligent Design Envelope Technology brings building owners payback periods for equipment in their mechanical rooms, that are roughly half that of traditional energy saving approaches. Design Envelope Technology improves comfort and will optimize your; chiller plant, variable speed pumps, boiler plant, and domestic water boosters.



Covanta Energy is the world's largest owner/operator of Energy-from-Waste facilities, generating clean, renewable energy, around the clock and across the globe. Covanta 4Recovery provides manufacturers a sustainable Energy-from-Waste waste disposal solution that complements industry's efforts to reduce, reuse and recycle. The Covanta 4Recovery process recovers Clean, Renewable energy and reduces the volume of waste sent to landfills. In addition to helping manufacturers achieve their Sustainability Goals, Covanta 4Recovery also offers secure disposal options for companies that require Certificates of Disposal and Witness Destruction services.



EQUIDEX Energy is a multi-faceted energy conservation and alternative energy consulting firm offering proprietary solutions in lighting, HVAC, insulation/sealing, power conditioning, and controls. EQUIDEX has provided conservation solutions to clients like New Jersey Department of Transportation, Southern New Jersey Transportation Authority, Louis Berger Group, Warwick, DIVI, and more. EQUIDEX takes a holistic approach, combining economic modeling with unique financing and leasing that blends technologies with existing operating budgets to avoid new capital allocation. EQUIDEX has relationships with qualified vendors and acts as General Contractor for large-scale projects. EQUIDEX has more than \$30MM of available financing for qualifying clients.



EnergySherlock is a technology-forward energy conservation management company that helps customers manage energy as a strategic asset. Using a three-step "Detect, Solve, Save" approach to energy conservation, EnergySherlock provides a comprehensive suite of products and services required to meet the rigorous demands of companies that operate multi-site, multi-state properties. EnergySherlock's expertise has helped numerous clients such as Wendy's, Ruby Tuesday, Raytheon, Snyder's of Hanover, York College, Simply Fashion...



GPS inventory Solutions provides manufacturers from various industries unique inventory management solutions. Our proven programs eliminate or greatly reduce your inventory carrying costs without sacrificing customer service, sales, or profits.

Whether you need to write-off inventory or retain ownership, our GPS INVENTORY BANK provides long term customer support and cost reductions while still retaining availability for future service parts requirements. Free up space and working capital for more profitable products!



Kaeser is the leader in providing reliable and energy efficient compressed air systems for the industrial user. At the same time, we recognize that products are only part of the efficiency picture. The greatest efficiency gains are achieved through proper system design. In the course of helping many customers achieve better energy and production efficiencies, Kaeser has refined air audit techniques. The result is our Air Demand Analysis program offering a unique combination of affordability, convenience, and completeness. As an ENERGY STAR Partner, Kaeser is committed to helping industrial users increase compressed air system performance while saving energy and reducing maintenance costs.



Metropolitan Air Technology (MAT) is a 20 year old manufacturing company in the commercial HVAC market. Our mission is to develop innovative damper products and systems that create value for building owners, design engineers, and contractors. MAT began as a designer and manufacturer of remotely operated balancing dampers. We have since expanded our commercial damper line and focused our attention on the development of intelligence based comfort control products.



For more than 20 years, PLC Multipoint has been making a name for itself as a creator and producer of the industry's finest lighting sensor controls and has earned a reputation as the go-to resource for solving the most complex lighting control challenges. PLC Multipoint has helped many Fortune 500 businesses to meet their lighting controls challenges with efficient, cost-effective and sustainable solutions.



Founded in 1994, Steril-Aire launched an industry with its multi-patented germicidal ultraviolet (UVGI) devices. Today, Steril-Aire devices are in operation around the world in hospitals, laboratories, schools, government facilities, offices and homes. Steril-Aire solutions are also used in food processing applications to enhance product quality, food safety, extending shelf life and increase product yield. Steril-Aire is a recognized industry leader in the design and development of UVGI solutions that improve lives and save money.



Synergy designs and implements multi-site lighting retrofit programs called "Business Driven Lighting" (BDL) to maximize energy savings and to optimize several key business drivers, including productivity, safety, quality, and morale - while using the minimal resources of our clients. Synergy is a leader in the application of LED lighting for interior and exterior applications.



US LED has business roots going back thirty years based on strong values, customer service, valued employees and quality products. Headquartered in Houston, TX, US LED is a global leader in LED lighting serving many commercial, industrial and high tech industries. With an award winning engineering team producing proven, revolutionary technology, US LED continues to provide new and innovative products to the market. US LED is Always the Right Choice!



Emerson Climate Technologies is the world's leading provider of heating, ventilation, air conditioning, and refrigeration solutions for residential, industrial, and commercial applications.

Emerson combines technically superior products and services from our industry-leading divisions and brands with our global engineering, design, distribution, installation, and monitoring capabilities to create reliable, energy efficient climate systems that improve human comfort, safeguard food, and protect the environment.

# THE WESTIN

LA CANTERA RESORT, SAN ANTONIO

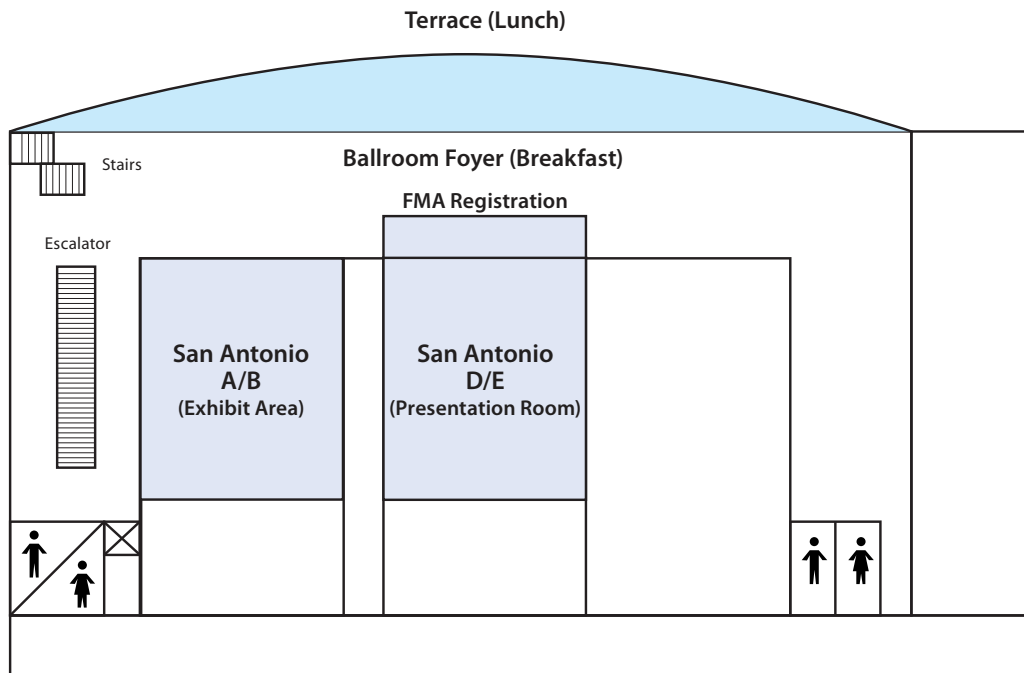
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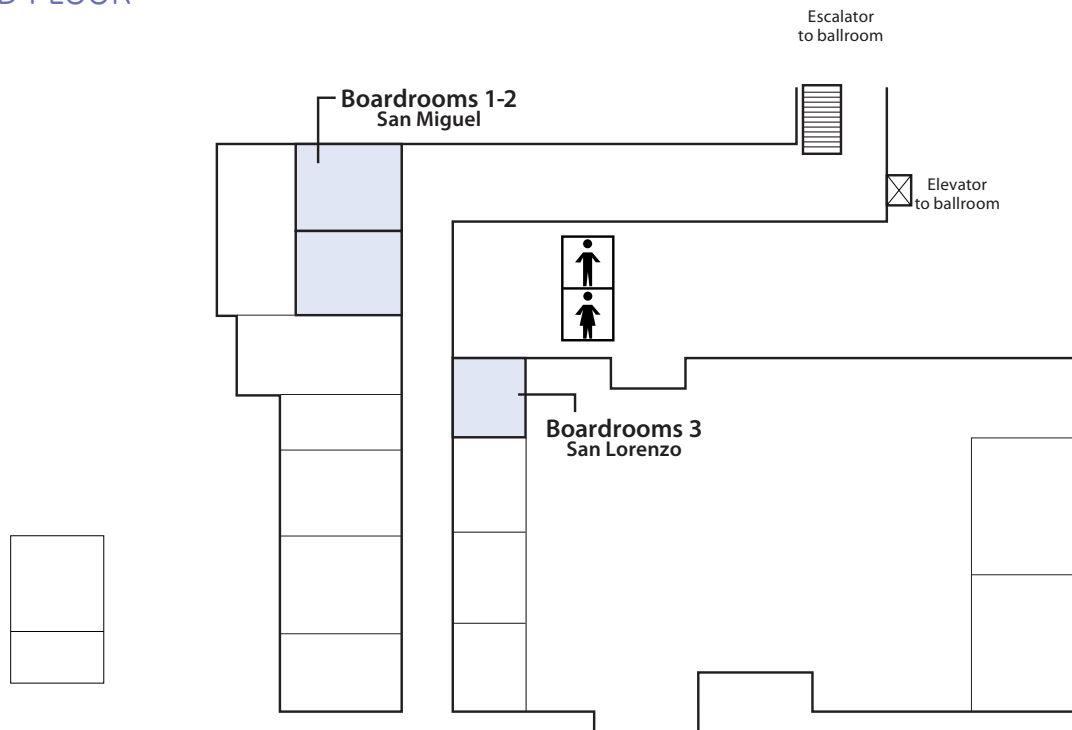
PROGRESSIVE MANUFACTURING SUMMIT



## SUMMIT FLOORPLAN



## 2ND FLOOR



## 1ST FLOOR