

# SUMMIT SCHEDULE

## PROGRESSIVE DATA CENTER SUMMIT



DRIVE your business forward

BUILD long-term relationships  
that lead to business

INCREASE operational efficiency  
and reduce energy costs

Our Progressive Data Center Summit target owners, managers and operators of data center facilities so that they may learn and understand how to better achieve and surpass their strategic goals of management & operational efficiency, security and the uptime of their data centers. Our Summits provide the platform for the sharing of best practices; through rich dialogue, thought leader presentations and the facilitation of relationships between those who have needs and those who can provide the right solutions.

The presentations you have attended will be available for download next week.

Day 1 - Wednesday May 29th, 2013

6:30 - 9:00 Cocktail Reception - Ravinia Ballroom B

Day 2 - Thursday May 30th, 2013

Time	Room	Presentation Title	Presenter(s) Name(s)	Presenter(s) Title(s)	Organization
7:00 - 8:00 Breakfast - Botanic Garden Ballroom					
8:00 - 9:00	C	Backup Power Systems from Cummins Help Digital Realty Convert Old into New	Brent Ness	Data Center Segment Leader	Cummins Power Generation
			Chuck Grosbier	Director, Technical Operations	Digital Realty
9:00 - 9:20	C	Beyond MEP: Selecting the Right Data Center - A Case Study	Steve Barnes	Principal Consultant, Data Center Practice Manager	PTS Consulting
9:20 - 9:40	C	Can You Afford Lost Data Center Capacity?	Sherman Ikemoto	General Manager	Future Facilities, Inc.
9:40 - 10:00	C	Mitigating Human-Error Risks Intrinsic to Data Center Operations	James McEnteggart	Vice-President - Operations	Primary Integration Solutions, Inc.
10:00 - 10:30 Break - Ravinia Ballroom B					
10:30 - 11:00	C	Five Global Energy Trends Shaping Energy Prices	Lisa Zembrodt	Manager of Global Research & Analytics	Schneider Electric
11:00 - 11:20	C	Optimizing the Assets You Already Have - Your Best Return on Investment	Calvin Wohlert	Principal	Solution Dynamics, LLC
11:20 - 11:40	C	Cooling Plant Technologies to Achieve Greater Reliability and Reduce Energy Usage	Paul K Mattingly, PE	Director, Applications	Smardt Inc.
11:40 - 12:00	C	Humidification and Evaporative Cooling: Scalable Solutions to Improve PUE and Operational Reliability	Duncan Curd	General Manager, V.P. Sales America's	Nortec
12:10 - 1:00 Lunch - Botanic Garden Ballroom					
1:00 - 1:30	C	Avoiding the Cost of Downtime- How Colocation Can Help Your Organization Achieve High Availability	Nick Magliato	COO	SunGard Availability Services
1:30 - 1:50	C	Life Beyond Landfill	Jeffrey Mendez	Global Communications Director	ERS International
1:50 - 2:10	C	Need IT fast? Need IT now? You need xByte.	Stephen Jaynes	COO	xByte Technologies
2:10 - 2:30	C	An Informative Look at Lighting Options, UV Applications and Creative Funding Opportunities	Devin Grandis	CEO & President	Advanced Power Technologies
2:30 - 3:00 Break - Ravinia Ballroom B					
3:00 - 3:30	C	Total System Effectiveness	Jim Hughes	National Sales Manager	Mitsubishi Electric Power Products, Inc.
3:30 - 3:50	C	Decreasing Operational Expenditures While Increasing Reliability	Peter Matte	Division Manager	Sealco
			Rick Tinucci	Project Executive	
3:50 - 4:10	C	What's Next in Software and Services to Help Manage Cloud Operations?	Daniel Tautges	President & CEO	Optimum Path Inc.
4:10 - 4:30	C	Get Hergonized - See the Hergo Difference	Eli Hertz	CEO & President	Hergo Ergonomic Support Systems, Inc.
4:30- 6:30 Cocktail Reception - Ravinia Ballroom B					
6:30 - 8:30 Dinner - Botanic Garden Ballroom					
Day 3 - Friday May 31st, 2013					
7:00 - 8:00 Breakfast - Botanic Garden Ballroom					
8:00 - 8:30	C	The Greening Of Our Chicago Data Center	Joel Stone	VP, Global Data Centers	Savvis, A CentryLink Company
8:30 - 9:00			Drew Leonard	VP Colocation Product Management	
9:00 - 9:30	C	New Fire Code Changes for Hot/Cold Aisle Containment... It's Significant!	Paul Nelson	VP Sales & Marketing	ORR Protection Systems
9:30 - 10:00	C	The Benefits of Doing Business in Central Texas	Holly Covington	Marketing and Research Director	10/35 Economic Development Alliance
10:00 - 10:30 Break - Ravinia Ballroom B					
10:30 - 11:00	C	Energy Efficiency Competes With Escalating Compute Demands in the Academic Environment	Raymond Parpart	Senior Consultant, Data Center Operations	The University of Chicago
11:00 - 11:20	C	Air Filter Solutions for Data Centers	Dan Krupp	Director - Sales & Engineering	Universal Air Filter Company

THANK YOU FOR ATTENDING THE PROGRESSIVE DATA CENTER SUMMIT 1



The 10/35 Economic Development Alliance represents one of the fastest growing regions in the nation nestled in between three of the hottest markets for data centers and technology companies, San Antonio, Austin, and Houston. The cities of Seguin and New Braunfels are located in the heart of central Texas and provide desirable qualities for data center locations. Both cities offer a number of fiber providers, reliable and low cost electricity, a large skilled workforce, a low occurrence of natural disasters, and competitive incentive packages. We welcome business in Seguin and New Braunfels and want to welcome you and your data center to our communities.



Boon Edam is an over 100-year old, global manufacturer and full service provider of pedestrian security entrance solution with 3 factories and 18 subsidiaries worldwide. Fortune 1000 and government agencies use Boon Edam security doors, portals and turnstiles to prevent tailgating and piggybacking into secure areas. The company's success is due to an emphasis on quality design, and by providing unsurpassed customer service, support and training to its customers and reseller partners.



Cummins Power Generation is a world leader in the design and manufacture of power generation systems for mission-critical applications. We offer complete systems - generators, transfer switches, controls and paralleling systems - from a single source, ensuring seamless integration. Our systems are backed by a team of experienced application engineers and a global network of distributors offering full life cycle support. We offer complete power systems accountability.



ERS International has grown to become an international corporation helping organizations "Do What's Right". Our innovative closed loop recycling process, maximum security measures and secure mobile data destruction assures responsible disposal. Our state of the art R&D scientific laboratory gives us recycling solutions where solutions are needed and the capability of upcycling new products from difficult-to-recycle materials further reducing our landfills and recycling up to 99.99% of all incoming e-waste.



Future Facilities is a Software and Services company with a simple mission: to ensure every bit of your installed Datacenter capacity is put to full use. Our 6SigmaDC suite of integrated software products tackles the challenges of datacenter lifecycle (from design through operations) through the "Virtual Facility" (VF); a digital replica of your facility containing all physical, thermal, and power aspects in a 3D Virtual Space.



HERGO, a New York City OEM, began manufacturing Computer Furniture and IT Hardware Enclosures and Racks in 1982. The company was founded by CEO and President Eli E. Hertz. Today, HERGO remains a trusted, leading independent designer and original manufacturer of Modular Racking Systems, Technical Work Benches, Data & Command Centers, Enclosure Cabinets, Relay Racks, Computer Carts and Flat Panel Management Systems.



Mitsubishi Electric manufactures precision-engineered, high quality uninterruptible power supplies to protect mission-critical equipment during times of power instability. We are an industry leader in designing and manufacturing reliable, environmentally-conscious UPS systems to extend uptime, prevent data loss and protect against power surges. Mitsubishi Electric UPS division offers systems in both single- and multi-module configurations and a broad range of kVA capacities. Visit [www.meppi.com](http://www.meppi.com) or contact [john.steele@meppi.com](mailto:john.steele@meppi.com) for more information.



Neu Security Services (NSS) is a turnkey physical security contractor offering perimeter access control, electronic security systems, intrusion detection and Antiterrorism/Force Protection (AT/FP). Our collective experience, industry knowledge and exclusive technologies coupled with our unyielding dedication to quality, safety and client satisfaction, positions NSS as the "go to" firm for physical security. NSS is headquartered in Austin, Texas.



Nortec, a member of the Walter Meier group has 40 years experience in the fields of Humidification and Evaporative Cooling. With a broad and scalable range of products and with a global presence, Nortec has completed an extensive range of successful data centre projects with some of the Industries most recognizable names.



Optimum Path Inc™ provides software for visualization of infrastructure for cloud based applications and services. Our brands are sold through resellers, directly to end-users, and re-branded through OEM partners. The Visual Data Center™ software suite has been in production since 2007, creating benefits for owners and operators of many of the largest data centers in the world.



Since 1971, ORR Protection Systems has become the industry's leader in "mission critical fire protection"; designing, installing and servicing Fire Alarm, Detection and Suppression Systems nationally. Today, ORR has grown to be the nation's largest privately owned fire and safety protection company. Over 40% of the Fortune 100 Companies trust ORR to protect their most critical business processes from the threat of fire.



Primary Integration Solutions, Inc. is an independent, industry-certified, 3rd party commissioning authority (CxA) with a concentrated focus on the commissioning and operational sustainability of "Mission Critical" facilities. Our capabilities offer complete services, from initial planning stages, to design, through construction and ongoing operations of mission critical facilities. Our clients range from financial institutions and investment banks to some of the largest telecommunication companies in the world to top secret government agencies.



PTS is a 400 person, global technology and mission critical infrastructure consultancy with a proven 30 year track record of innovation, independence and delivering beyond our client's expectations. Our delivery specialists, technology consultants and engineering subject matter experts are located in 18 offices across the Americas, EMEA and APAC and have successfully delivered on over 9,000 engagements in 70 countries, for in excess of 3,500 clients. Those clients span many industries and include 17 of the world's top 20 institutions.



Ryan Companies is a leading commercial builder specializing in planning, design, construction, and development of commercial properties. Our specialty areas include mission critical, office, industrial, retail, health care, alternative energy, hospitality, higher education, public sector and mixed-use projects across the United States. Ryan Companies has office throughout the nation and in 2013, celebrates 75 years in business.



As a global specialist in energy management with operations in more than 100 countries, Schneider Electric offers integrated solutions across multiple market segments, including leadership positions in Utilities & Infrastructures, Industries & Machine Manufacturers, Non-residential Buildings, Data Centres & Networks and in Residential. Focused on making energy safe, reliable, efficient, productive and green, the Group's 130,000 plus employees achieved sales of 22.4 billion euros in 2011, through an active commitment to help individuals and organizations make the most of their energy.



For nearly 30 years, American businesses have turned to Sealco to manage and protect their data centers. Working together with Bick, Sealco's services and products have improved cooling efficiency, lowered energy costs and increased infrastructure capacity.



SMARTD is no 1 worldwide in oil-free centrifugal chillers, chosen by mission-critical data centers for energy efficiency, extraordinary reliability, built-in redundancy and lowest overall cost of ownership. Water cooled 60TR to 1200TR, air cooled 60TR to 600TR, condenserless to 1200TR, evap to 400TR and compact modular 60TR to 900TR.



Solution Dynamics is a nationwide energy cost management company providing a variety of services to large industrials, central plants, and critical environment facilities. Services include: corporate strategic program development & management, and the evaluation, development, implementation, measurement and verification of energy cost reduction opportunities. They have extensive experience in optimizing processes and infrastructure allowing them to quickly identify and achieve significant energy savings using "risk free" methodologies.



UAF is a custom manufacturer of disposable or cleanable air filters with MERV-rated, low pressure drop media options for data center equipment and environments. UAF assemblies can include HEPA media, EMI shielding, harsh gas filtration, and fire block panels. UAF products meet UL 94 flame safety and UL Classified, NEBS Certified, CE, and RoHS Compliant. UAF complimentary design services include 3D CAD models and free, custom prototypes in five (5) days.

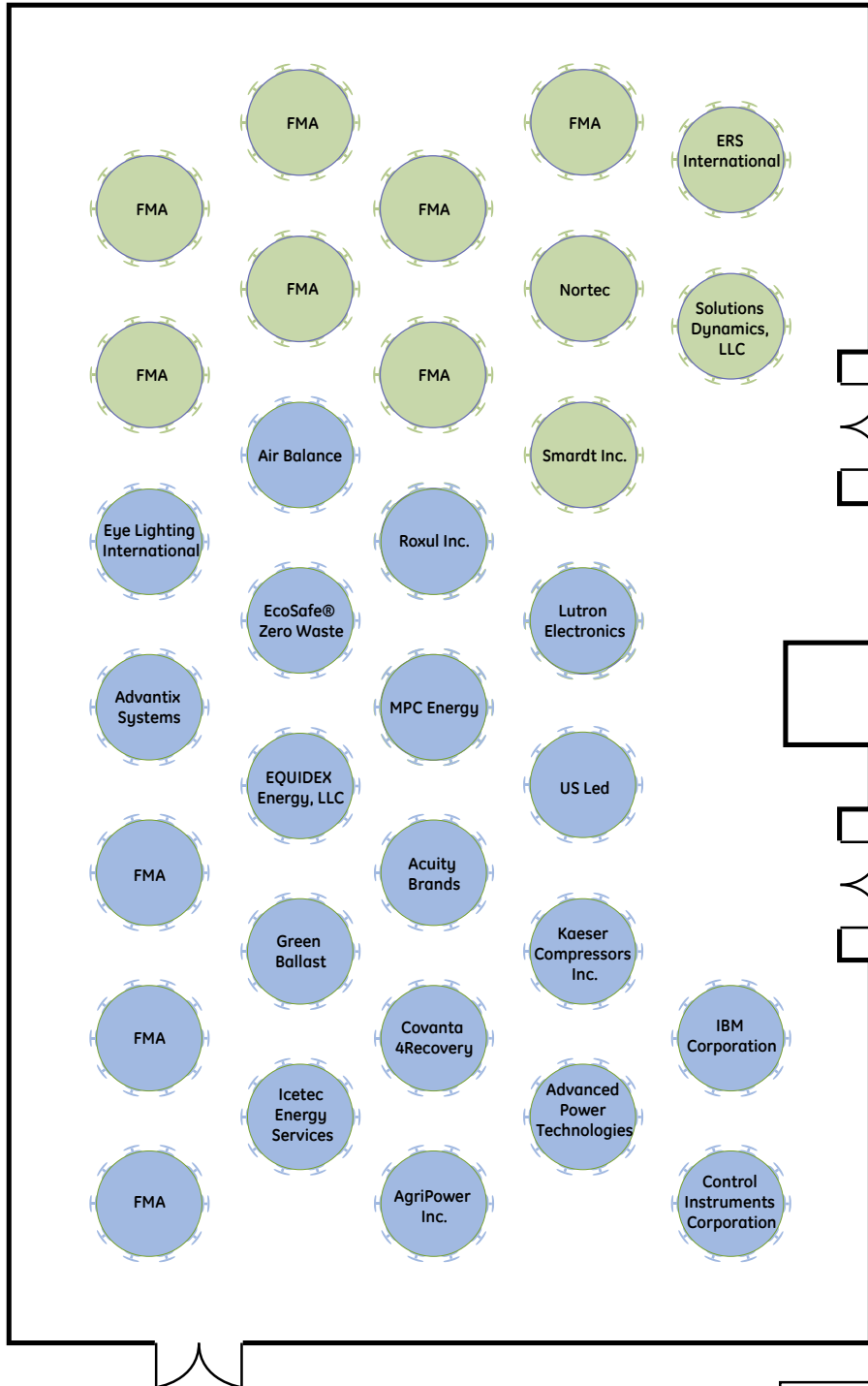


xByte Technologies is a premier reseller of IT equipment with a history of quality service for over 11 years. We specialize in servers, storage, and parts for Dell, HP, and IBM. With a long history in the industry, we have the knowledge to answer any question and get you exactly what you need when you need it.



# THE WESTIN CHICAGO NORTH SHORE

## PROGRESSIVE DATA CENTER SUMMIT MEAL FUNCTIONS



LEGEND:

- Progressive Data Center Summit Tables
- Progressive Energy, Environment & Sustainability Summit Tables

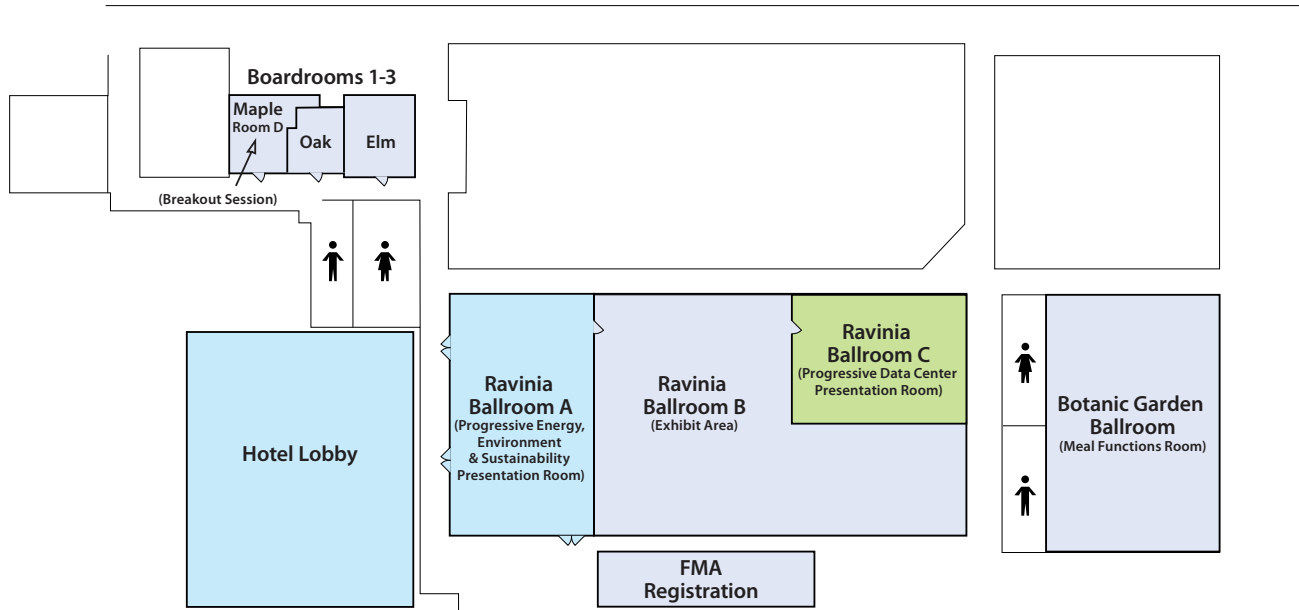


# THE WESTIN CHICAGO NORTH SHORE

PROGRESSIVE DATA CENTER SUMMIT



## SUMMIT FLOORPLAN



Our Upcoming Progressive Data Center Summit #2 will be taking place:

**December 4th - 6th, 2013 at the Westin La Cantera Resort, San Antonio TX**



We hope that you, your team and/or other members of your organization will join us for continued education, networking and sharing of best practices.